

Company's profile

- Rapidly growing power supply company
- Established in 2018
- 4 Operates in 11 regions of the Russian Federation
- **4** The member of the wholesale electricity market
- Flectricity sales volume is more than 775 million kWh
- Huge projects have been successfully implemented for optimization the enterprises power supply in various industry sectors



LLC KS Energosbyt

As a member of the wholesale electricity market, the independent energy supply company LLC KS Energosbyt offers consumers comprehensive services for the purchase of electricity.

Our experience shows that consumers of LLC KS Energosbyt usually reduce the cost of purchasing electricity (up to 18%) due to proper pricing strategy and low operating costs relative to a purchase from a Guaranteeing Supplier in the region.



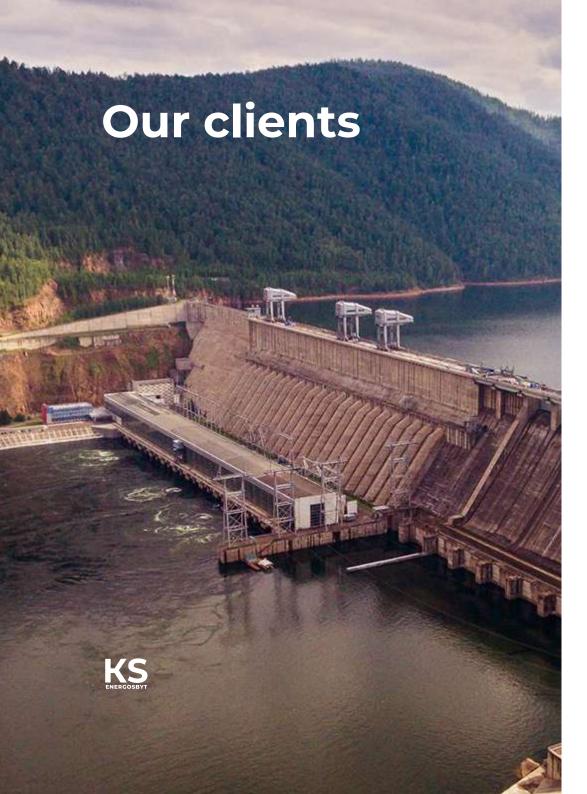
Reporting period	2020	2021	2022	2023 Planned
Revenue	286 939	911 935	1 485 950	1 600 000
Charter capital	50	1 050	1 050	1 050
Current assets	36 214	162 065	351 462	350 000
Net income	6 733	33 689	43 730	50 000

^{*} Financial indicators are given in thousand rubles. The growth of indicators in 2023 is expected from the concluded energy supply contracts.

Presence map

LLC KS Energosbyt operates in 10 regions:

- Astrahan region
- Bashkortostan republic
- Bryansk region
- Volgograd region
- Vologda region
- **1** Lipetsk region
- **6** Moscow region
- Orenburg region
- Penza region
- Rostov-on-Don region
- **6** Chelyabinsk region



Clients of LLC KS Energosbyt are Russian leading companies in various industry areas:



Food and beverage



Industrial and production factories



Shopping malls



Branched holding companies



Foreign capital enterprises

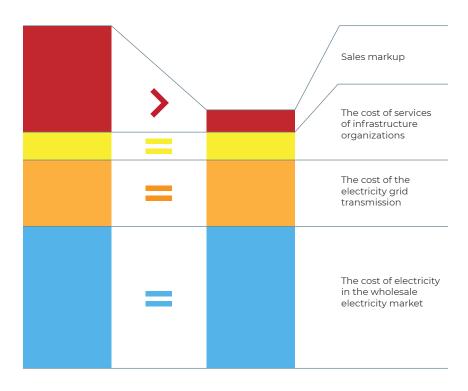


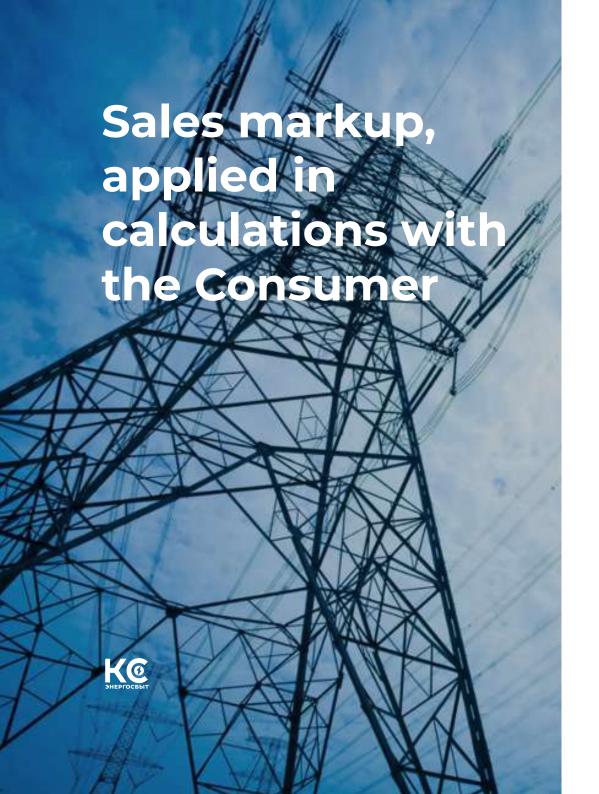
- Power supply of enterprises from the wholesale and retail electricity markets
- Access of consumers in the wholesale electricity market as an independent members
- Reduction purchasing costs of energy
- Development and/or modernization of an automated information and measurement system for commercial accounting energy consumption
- Assistance during the operation in the wholesale electricity market
- All types of the support for an efficient energy supply for any enterprise
- Development of client's energy supply company



The tariff of the regional Guaranteeing Supplier

The tariff of LLC KS Energosbyt





The sales markup of LLC KS Energosbyt, which will be used in the calculations, depends on the Consumer's choice. It may be:

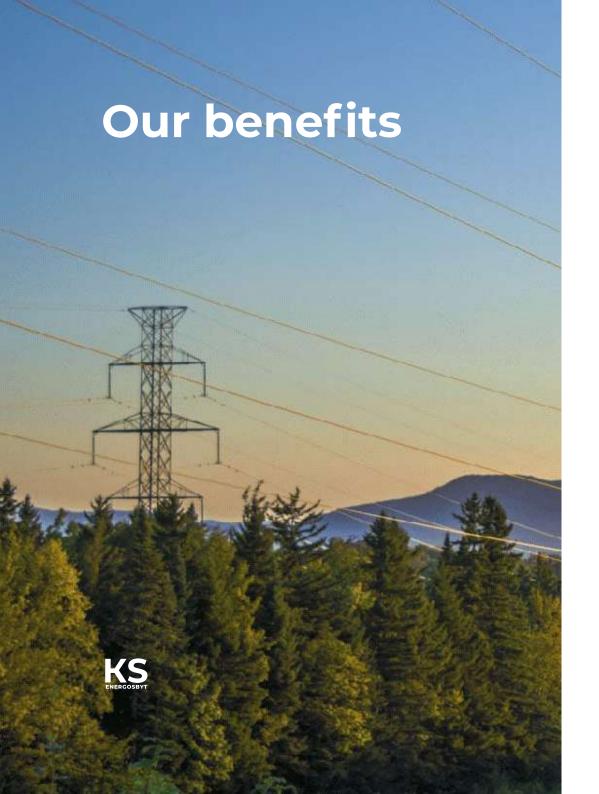


Fixed, in rubles/kWh, which is not tied to the sales markup of the Guaranteeing Supplier in the region.

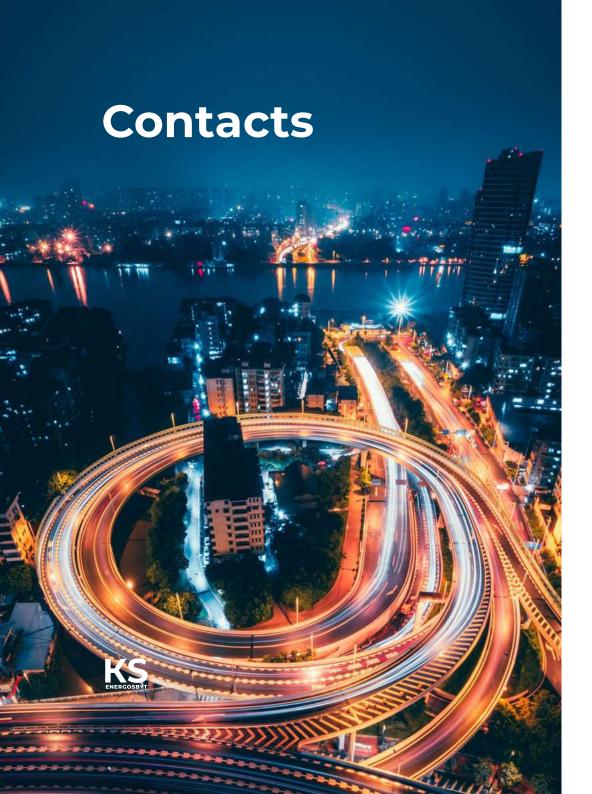


Percentaged, as a percent of the sales markup of the Guaranteeing Supplier in the region.

^{*} Using one of these principles the Consumer has the opportunity to save about 200 thousand rubles monthly with the electricity consumption about 1 million kWh per month, if the Guaranteeing Supplier has a sales markup of about 0.25 rubles/kWh.



- Transparency of the tariff
- The opportunity of obtaining an economic effect from the moment of the conclusion the Energy Supply Contract
- High-quality energy traders
- LLC KS Energosbyt prepares monthly price reports for Clients
- Personal manager



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We are ready to answer any of your questions and always opened for mutual cooperation